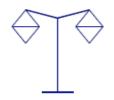


Electricity Transmission

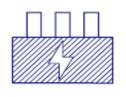
Together we take care of:



4,474
miles (7,200 kilometres
of overhead line



969 miles (1,560 kilometres of underground cable



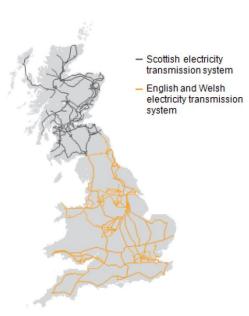
340 substations at around 240 sites



99.999984% reliability during 2017/18

We keep the lights on in England & Wales!

The motorways and A roads of electricity transportation!



"comprised of a diverse set of assets with different policies and specifications to support the efficient and coordinated management of the assets"



Are you missing an opportunity to extract value from your data?



Digitisation

Digitisation is the automation of existing manual and paper-based processes, enabled by the Digitisation of information; from an analogue to a digital format.



Digitalisation

Digitalisation means the use of the digital technologies and of data (digitised and natively digital) in order to create revenue, improve business, replace/transform business processes (not simply digitising them) and create an environment for digital business.



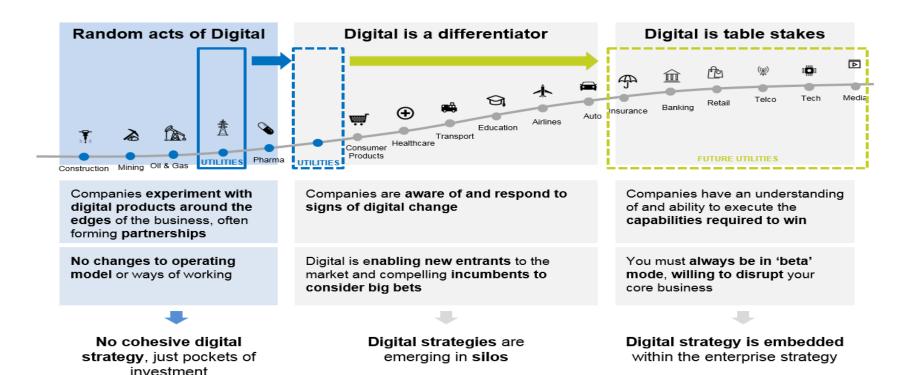
Digital Transformation

Digital transformation is the profound and accelerating transformation of business activities processes, competencies and models to fully leverage the changes and opportunities of digital technologies and their impact across society in a strategic and prioritized way.





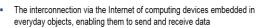
Utilities are in the early phase of digital transformation



New and emerging digital technologies also exist with many potential applications for National Grid

Internet of Things





E.g., Connected domestic thermostat to remotely control heating

Augmented & Virtual Reality



Overlaid computer-generated images on a user's view of the real world

E.g., Route guidance and directions overlaid on digital glasses

Blockchain



 A digital ledger in which transitions can be made using a cryptocurrency, recorded chronologically and publicly visible

. E.g., Trading platform for decentralised energy generated in the home

Artificial Intelligence



 The theory and development of computer systems able to perform tasks normally requiring human intelligence

E.g., Speech recognition and translation of language

Automation & Robotics



- The use or introduction of automatic equipment in a process
- E.g., Automated production line in vehicle manufacturing

Cyber Security



- A set of techniques used to protect the integrity of networks, programs and data from attack, damage and unauthorised access
- E.g., Virus protection installed on portable laptop computers

Productivity



- Enabling the knowledge, tools and resources of employees to perform their role and function efficiently and effectively
- E.g., Collating all data in users into a single environment or platform

Collaboration



- The action of working with all stakeholders to deliver something
- E.g., Web conferencing and team video calls

Mobility



- The ability to move or be moved efficiently and effectively
- E.g., iPad applications for remote working

Connectivity



- Facilitates the capacity for the interconnection of platforms, systems and applications
- E.g., Employee database directories

ommunication



- The means of sending or receiving information
- E.g., Instant messaging capability

Vorkflow

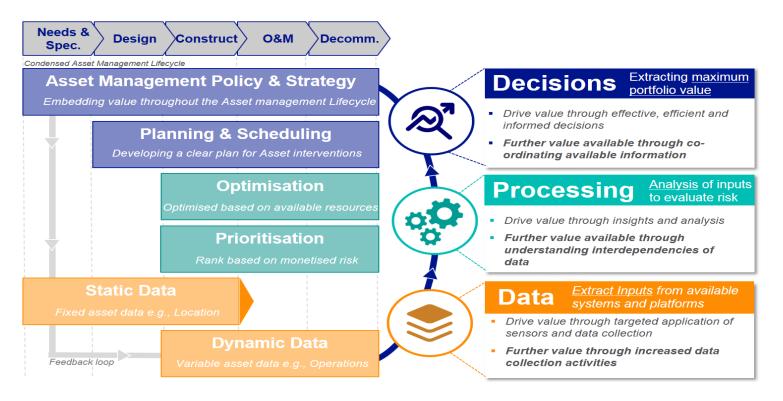


- The sequence of industrial, administrative, or other processes through which
 a piece of work passes from initiation to completion
- E.a., A manufacturing production line, progressively building a vehicle

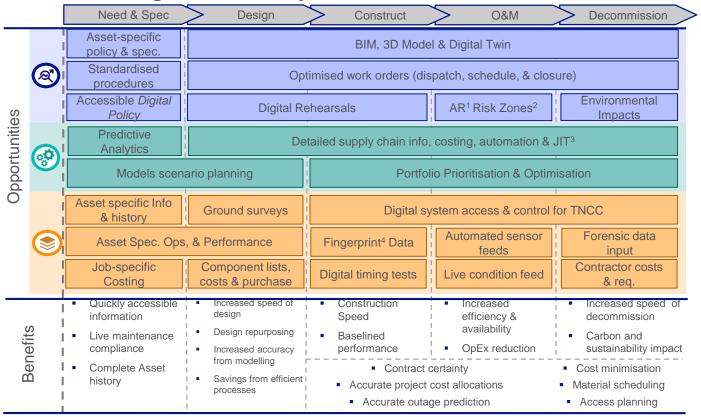
Organisational Reality

Customer Customer Planning & design Connect the customer research & request · Long design cycle due to high Long procurement cycles because of lack of standardization Lack of reliable data to degree of customization · High cost variance delaying connection close out time aid decision making · Lack of customer visibility · Manual application intelligence Develop insights to Collect define volume of work grid & asset data No single asset view · Maintenance policy largely Low asset data reliability time-based Manual data collection Operations **Prioritise** Prepare the Dispatch Execute the work project portfolio linemen work · Waiting time · Manual scheduling · Difficult to get right Manual prioritization because job site · Tools not fit for resource at right time High plan churn is not ready purpose One-size-fits-all scripts · No live field support

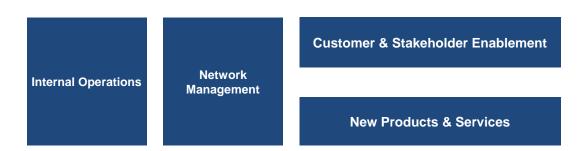
Digital applications exist across the Asset Management Lifecycle; valuedriven decisions from Processed Data



Digital opportunities present benefits throughout the **Asset Management Lifecycle**



Focus areas for National Grid



Focus areas for National Grid





Focus areas for National Grid

Focus Areas		Definition	Example Application
Internal Operations	Back Office processes and outputs to dri performance and efficiency, u digital tools and capabilities	 Automation and optimisation of processes and outputs to drive performance and efficiency, using digital tools and capabilities 	Reduced human intervention through automation E.g., German utility automated 50-80% of finance function processes through robotic process automation (RPA)
momar operations	Employees	 Optimised employee output, to drive performance and efficiency using digital tools and capabilities 	Digital tools and mobile enablement for field force E.g., PG&E'S mobility tool with integrated GPS technology enables dispatchers to act in real-time on automated alerts to drive technician performance
Network Management	Asset Lifecycle Management	 Optimisation of intervention planning, scheduling and resource dispatch using automated digital solutions 	Predictive maintenance analytics and techniques to reduce inspection and maintenance frequency E.g., US utility is targeting 25% cost reduction by optimising cycle schedules and increasing crew productivity using advance machine learning model
	Grid Operations	 Automation and optimisation of network performance using data- driven tools, processes and capabilities 	Improve network stability, reduce costs, and increase network capacit E.g., ConEd deferred \$1.1bn substation construction through a variety of DER programmes
Customer & Stakeholder Enablement		Digitally optimised and automated end- to-end customer journey	Automation and digitisation of the end-end processes of customer journeys E.g., Innogy built a Customer Experience factory to harmonise custome journey across countries
New Products & Services		 Create ideas for new, digitally enabled revenue pools and to scale new, insights-based business activities 	Expand revenue opportunities into new business areas E.g., European utility with ~2mn clients developed an early warning machine learning model to predict B2C bad debt

Utilities' traditional operating models struggle with several pain points when undertaking digital transformations









Misalignment of speed & cadence

■ Pace of change out of sync

■ Leadership tend to big 'one

with tech evolution

off' investments

☐ Regulatory reporting &

Decision making to risk

averse

- licence work dominate
- Lack of test & learn culture; fear of failure

- Talent gaps to deliver change
- Disparate allocation of talent across business
- Lack of practise with digital partnerships

- Innovation hard to scale & integrate
- Insufficient cross-business collaboration
- Missing processes to scale initiatives to BAU¹

National Grid

A successful digital transformation requires focus on four elements

Operating model



- Org structure changes to deliver transformation
- Associated ways of working & governance





- Mind set
- Ways of working

People capability



- External talent recruitment
- Internal talent development





- Tools, data, models & ecosystems
- Governance & standards

Final thoughts